Customer reference: **Varda Care**

Varda Care is a Norwegian health technology company in the scale-up phase with 6 employees. The company delivers solutions to both the public sector, including healthcare institutions, municipalities and other organizations with high requirements for security, stability, and compliance.

Like many fast-growing companies, Varda Care had gradually built up an extensive AWS platform supporting critical parts of its business. At the same time, the company lacked a complete overview of how the infrastructure was configured, what optimization opportunities existed, and which security and operational initiatives should be prioritized. The company was also in the process of building more technical expertise in-house. To successfully manage this transition, it was essential to gain full visibility into the AWS environment, establish solid operational processes, and ensure that the internal organization had a strong foundation to take ownership of going forward.

Varda Care therefore sought a partner that could provide an independent assessment of its AWS environment, identify areas for improvement, and help establish a long-term strategy for secure, cost-efficient, and scalable operations.

The solution

In collaboration with internal competency, Cloudya led the improvement initiative from analysis through implementation.

The engagement began with a comprehensive assessment of the AWS environment and a Well-Architected Review, conducted with support from Cloudya's partner network and Arrow's CCoE team.

Based on the findings, Cloudya developed a prioritized action plan addressing security, operational, and financial improvement opportunities.

Cloudya then coordinated the implementation of the recommended measures through specialized AWS consultants from its partner network, led by Antire, while also providing strategic guidance related to future growth, funding opportunities, and data sovereignty considerations.

Throughout the entire process, Cloudya acted as the customer's primary point of contact, ensuring that all initiatives were executed in alignment with both business and technical objectives.

Results after 6 months

After six months, Varda Care had established a significantly stronger AWS platform with improved control, security, and cost efficiency.

Key results included:

- 39.6% reduction in AWS costs
- Resolution of identified security and operational gaps
- Full visibility into the AWS environment and its cost drivers
- A clearer operational framework
- A stronger foundation for internal capability building and ownership
- A more robust and scalable environment to support future growth

For Varda Care, the project was about more than cost optimization. It was about establishing control, ownership, and long-term sustainability across its cloud platform.

Cloudya's role

Cloudya served as Varda Care's strategic AWS advisor and led the improvement program from start to finish. By combining its own expertise with a carefully selected partner ecosystem, Cloudya ensured that the customer had access to the right expertise at the right time.

The result was a more mature, secure, and cost-efficient AWS platform that provides a solid foundation for continued growth and scalability.

Customer testimonial

"We are extremely satisfied with our collaboration with Cloudya, which has been instrumental in helping us achieve our goals of a more secure, cost-efficient, and scalable cloud platform. They combine strong technical expertise with a clear understanding of how solutions create real business value and how implementation should be carried out to deliver lasting impact.

Through access to a strong partner network, they also ensured that the right expertise was available at the right time. The dialogue was proactive, structured, and built on trust throughout the entire process, with close follow-up that gave us confidence in every phase of the engagement.

As a scale-up, it is particularly important for us to balance cost, responsiveness, and security. With Cloudya, we have achieved significant improvements across all these areas. After just six months, we are in a much stronger position to support our continued growth."